

Shaurya Rawat

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PROFILE

Second-year Science and Financial Management student at the University of Waterloo, specializing in Physics of Systems and Energy. Blends quantitative rigor with hands-on product and business-development experience: designed and shipped a live sports-analytics platform, built AI-powered workflow automation for an early-stage staffing venture, and scoped consulting engagements for nonprofits. Bloomberg Finance Fundamentals certified; comfortable in Excel, Python, R, Power BI, Looker Studio, and Bloomberg Terminal. **Available for the Winter 2027 term (Jan–Apr 2027); returning to full-time studies afterward.**

EDUCATION

University of Waterloo — Honours Science and Financial Management, Co-op 2025 – 2029

Physics of Systems and Energy Specialization | President's Scholarship; Ingram-Micro Scholarship. Coursework: Financial Accounting, Statistics, Quantitative Analysis.

Grand River Collegiate Institute — OSSD, GPA: 91% 2022 – 2025

EXPERIENCE

180 Degrees Consulting Waterloo — Business Development Manager Mar 2026 – Present

- Work directly with Consulting Directors to scope new client engagements, turning early discovery conversations into documented project requirements and structured research briefs
- Research nonprofits and social enterprises to assess partnership fit, synthesizing internal and external sources into decision-ready recommendations
- Build and manage a concurrent client pipeline; secured new partnerships while balancing competing deadlines

Talent Synthesis — Co-Founder Oct 2025 – Present

Early-stage staffing and recruitment startup serving Kitchener-Waterloo businesses

- Built a controlled lead-generation workflow in Zapier that consolidates prospects from multiple sources into a tracked dataset, drafts personalized outreach, and requires human approval before any external message sends
- Support recruitment operations, candidate sourcing, and client relationships, maintaining structured records across a growing client base

Real Futbol — Administrative Assistant & Soccer Coach Jun 2025 – Jun 2026

- Maintained scheduling, registration, and attendance datasets, producing recurring reports to keep program information accurate and auditable
- Documented program procedures and communication processes; served as primary point of contact for parents and players

Grand River Collegiate Institute — Co-President Apr 2024 – Jul 2025

- Elected to represent 1,600+ students; chaired Parent Council and Student Senate, presenting recommendations to faculty and administration
- Led school-wide initiatives including a record food drive raising 4,000 meals — full logistics, vendor coordination, and day-of execution

University of Waterloo Stocks Club — Marketing Executive Jan 2026 – Apr 2026

- Produced presentations breaking down financial markets and equity concepts for a general-audience membership; managed content calendar and event promotion

PROJECTS

Player Development Platform — Real Futbol Mar 2026 – Present

- Designed and launched a live sports-analytics platform end to end — pitched the concept to ownership, scoped the MVP, mapped user journeys, and documented product requirements
- Developed the platform's assessment framework: six technical evaluation categories plus physical, mental, and tactical pillars, combining quantitative testing metrics with qualitative coach assessments to track player progress over time
- Built and deployed the live web platform, now in rollout as academy coaches complete baseline assessments to populate the first athlete portfolios

Personal Portfolio Website — theshauryarawat.com 2026

- Designed, built, and deployed a personal portfolio site from scratch (HTML/CSS/JS, hosted on Vercel with custom DNS)

SKILLS

Data & Analysis: Excel / Google Sheets (pivot tables, lookups, modelling) | Python | R | Power BI | Looker Studio | Bloomberg Terminal | Financial statement analysis | Data analysis

Business & Product: Business development | Requirements gathering | Product scoping | Client research | Process documentation | Stakeholder briefings and presentations

Automation & AI: Workflow automation (Zapier, n8n, MCP) | Generative AI & prompt engineering | Applied AI builds with human-in-the-loop controls

CERTIFICATIONS & ACHIEVEMENTS

- **Bloomberg Finance Fundamentals (2026)** — financial markets, equity & fixed income, portfolio concepts, core Terminal functionality
- **Outskill — Generative AI & Prompt Engineering (2026)** and **AI Accelerator Program (2026)** — workflow automation, MCP integration, applied AI builds
- Honour Roll (Grades 7–12) | Founder & President, HOSA GRCI chapter — 50+ members in first month | Competitive soccer 10+ years (BVB Waterloo U18, Empire SC, Olympiacos Academy) — StateCup Finalist 2022, WCSAA League Winners 2025